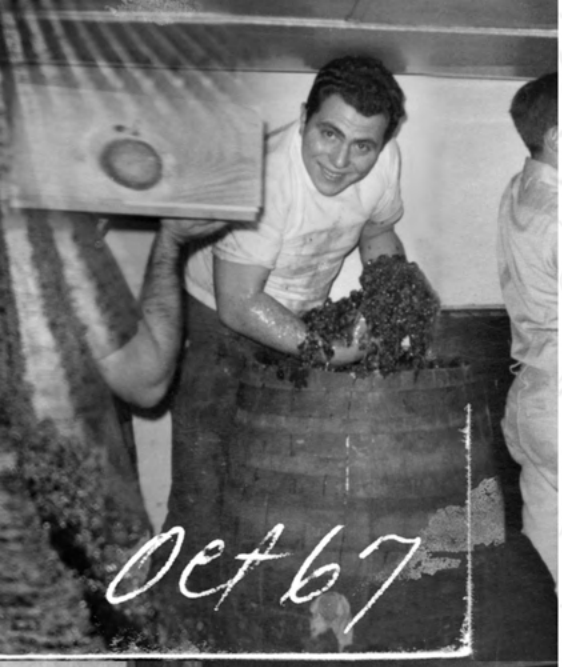
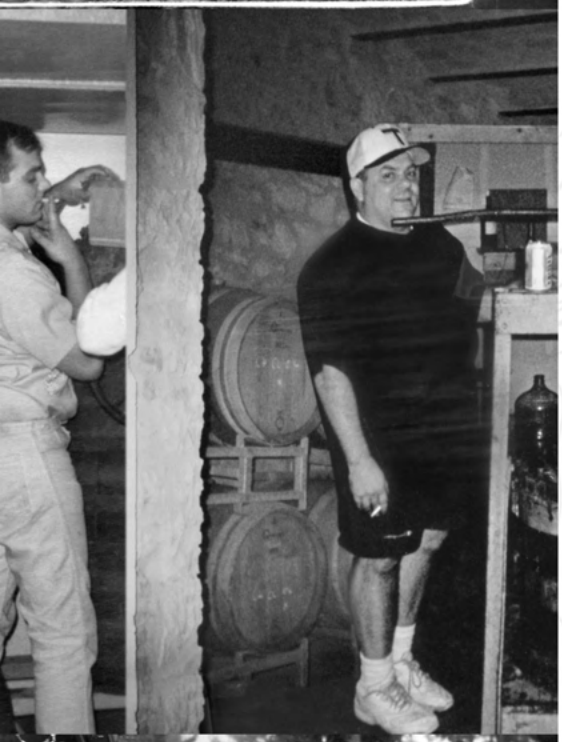
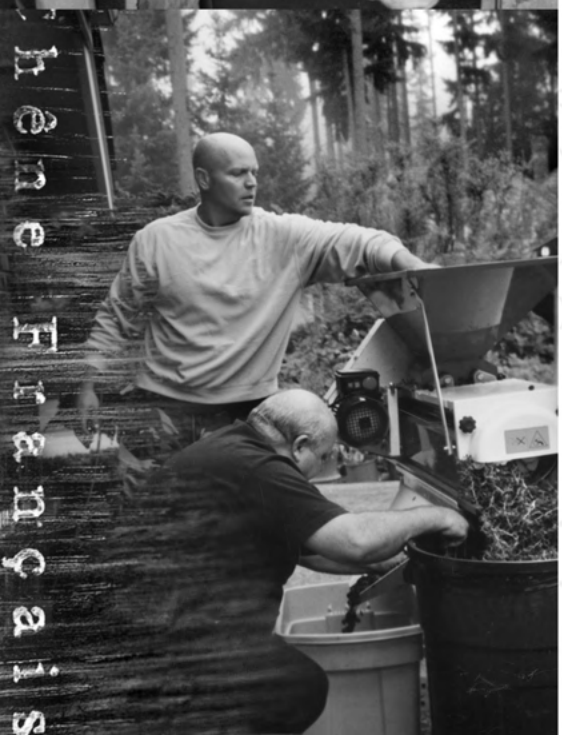






EFESTĒ

EFESTĒ was founded on family tradition, the union of friendship, and passion for great wine and food.

Our wines begin their lives in the best areas of Washington; we source from vineyards scattered throughout the Red Mountain, Wahluke Slope, Columbia Valley, Ancient Lakes of the Columbia, and Yakima Valley AVAs. We are committed to crafting wines with minimalist techniques incorporating native fermentation and low oxygenation. We produce award-winning wines that we are proud to share.

Distinctly Washington, Uniquely EFESTE.

Our Story

With winemaking roots dating back to prohibition-era Chicago, the Ferrelli family was destined to own a winery. In 2005, Daniel Ferrelli, aka "Big Papa," opened the EFESTE winery alongside his daughter and son-in-law, Angela and Kevin Taylor.

After only a year of production, EFESTĒ landed at #15 on the Wine Spectator Top 100. This early success set the stage for numerous accolades, with our wines consistently earning an average score of over 91+ points. Notably, EFESTĒ produced the highest-rated Chardonnay (2009 Lola – 96 pts) out of Washington State.

In 2007, we expanded by purchasing vineyards in the Red Mountain and Yakima Valley AVAs. By 2013, these grapes became the foundation of our flagship red blend, Final Final.

Russell Salvatore Ferrelli

THE ORIGINAL
BIG PAPA

The original "Big Papa" faced many challenges living in Chicago during the Great Depression and prohibition. His family sold jug wine out of their brownstone basement just to get by.

Daniel Ferrelli

THE CURRENT
BIG PAPA

The current "Big Papa" started helping make wine at 12 with his grandfather. He taught his Big Papa how to write his signature and has carried along the family tradition of winemaking.

We proudly produced our first estate wine in 2014, marking a significant milestone. Today, our Estate label has grown to include eight distinctive wines, each reflecting our commitment to quality and the unique terroir of Washington State.

We have celebrated numerous milestones throughout our journey, including selling over 500,000 bottles in 2018. Each bottle reflects our unwavering commitment to quality and the unique character of Washington's wine regions.

Today, EFESTĒ continues to thrive, producing award-winning wines that are celebrated for their complexity, balance, and expression of terroir. Our portfolio includes a diverse range of varietals and blends, each crafted with the same meticulous care and passion that defined our earliest efforts.

EFESTĒ Milestones

1995
FIRST LABELED WINE IS CREATED IN BIG PAPA'S GARAGE

2003
EFESTĒ IS ESTABLISHED

2004
THE EFESTĒ LOGO IS DISCOVERED IN AUSTRALIA'S WINE COUNTRY

2005
EFESTĒ OPENS 1ST TASTING ROOM

2007
EFESTĒ PURCHASES & PLANTS THREE ESTATE VINEYARDS

2009
AWARDED BEST NEW WINERY FROM WA WINE AWARDS

2009
CEIDLEIGH SYRAH #36 ON WINE SPECTATOR TOP 100

2011
JOLIE BOUCHE #15 ON WINE SPECTATOR TOP 100

2014
FIRST 100% ESTATE WINE

2015
EVERGREEN # 33 ON WINE ENTHUSIAST TOP 100

2017
OPENED 2ND TASTING ROOM IN DOWNTOWN SEATTLE

2018
500,000 BOTTLES SOLD

2021
EFESTE RELEASES FIRST TRADITIONAL SPARKLING WINE & LAUNCHES FIRST VINTAGE OF THEIR CANNED WINES

2023
EFESTĒ ESTATE GRENACHE EARNS DOUBLE GOLD & 99PTS FROM SUNSET MAG

2024
$350,000 RAISED FOR LLS TO DATE

Our Team

Helen & Dan Ferrelli

OWNERS

Daniel, with Italian roots, and Helen, from Greek heritage, have long appreciated gatherings with family and friends over food, even before they married as high school sweethearts.

Daniel always maintained the yearly winemaking tradition with his grandfather's old wine press. His winemaking partners included his son-in-law and EFESTĒ partner, Kevin Taylor.

In 1995, Daniel and Kevin started a new tradition of bottling and labeling their garage wine. With state-of-the-art winemaking equipment, they imagined, "We could just make a couple of barrels." Making a couple of barrels spiraled into EFESTĒ winery.

If you visit our Woodinville tasting room you are likely to see Dan and Helen entertaining guests and making pizzas.

Angela & Kevin Taylor

OWNERS

How did the parents of two young boys get involved in a winery? When Kevin and Angela (daughter of Daniel and Helen Ferrelli) were sweethearts at Redmond High School, Kevin took part in the Ferrelli family tradition of winemaking.

Married in 1996, Kevin and Angela see the winery as an opportunity to spend time together during harvest, crush, bottling, and wine events throughout the year.

Angela enjoys spending time on the tennis court and traveling. Although work keeps him busy, Kevin can sometimes be spotted on the golf course, hunting or reeling in the big one.

At the age of 5, Kevin and Angela's son, Joe, was diagnosed with leukemia. This adverse event inspired the wine Tough Guy and the yearly Rockin' Sips event. Tough Guy and Rockin' Sips raise money for the Leukemia and Lymphoma Society. Happily, Joe completed his treatment in March 2011. Joe is now playing football as a strong safety and special teams for Washington State University.

Our Team

Mark Fiore WINEMAKER

Mark Fiore's winemaking career began in Walla Walla, where he relocated for work in 2008. At the time, he was a PGA Professional and had moved to help open a prodigious new golf course. During this time, he spent much of his free time at local wineries and befriended a few winemakers who opened his eyes to the world of Washington wine. Mark became fascinated with the artistry, science, and marketing of the wine industry, and this passion led him to a career change.

Mark worked harvest seasons at Beresan and Balboa wineries, which led to an all-encompassing job with Charles Smith Wines in August 2011. During his tenure, the company grew fast and furious. Mark's primary job of making wine for K Vintners grew to make wines for a variety of other labels, such as Sixto, Latta Wines, Wines of Substance, and B Leighton. The 2017 Wine Spectator Top 100 granted them the second and 13th best wines worldwide.

The growth of these brands took Mark to Seattle in 2015. Charles Smith Wines packed up its entire production in Walla Walla and moved across the state. During his time with the company, production increased from 9,000 cases per year to 35,000. Throughout this time, Mark supplemented the experience he was gaining with formal education, completing all of the extension courses at UC Davis as well as educational trips to Portugal, Spain, and France. 2017 Mark arrived at EFESTE, where he has been making delicious wine ever since!

Jeff Berg DIRECTOR OF SALES

Jeff possesses extensive knowledge of the adult beverage industry, acquired through his experience as a retailer, distributor, category manager, and supplier. His expertise encompasses buying and selling in both on and off-premise environments, from local stores to national chains. Jeff is excited to contribute his skills to the growth of EFESTE. Introduced to the EFESTE portfolio in 2020, Jeff immediately fell in love with it and was thrilled to join the team in 2023. In his free time, Jeff can be found on the baseball field, where he serves as an umpire, or on the golf course.

Leslie Rhoades DIRECTOR OF FINANCE & OPERATIONS

EFESTĒ 10+ years

Leslie joined EFESTĒ in 2010 and developed her passion for wine under the tutelage and guidance of the best winemakers in Washington. She's a proud mom to three boys and spends her free time exploring the great outdoors. When she's not out hiking, you will likely find her working hard to complete renovations on her dream cabin getaway on the Olympic Peninsula.

Our Team

Corey Westerhoff **EFESTĒ 10+ YEARS**

DIRECTOR OF HOSPITALITY

A high-energy, creative perfectionist, Corey Westerhoff brings insight from nearly two decades of experience in a diverse range of industries including retail merchandising, design, recruiting, and management. Through six years of working for some of Washington's leading wineries, Corey has developed a true passion for wine. Drawing on his unique background, he uses divergent thinking techniques to develop new strategies for growing the EFESTĒ brand. In his free time, Corey enjoys cooking, baking, spending time with friends.

Deb Stadelman

TASTING ROOM MANAGER

Deb's journey in the wine industry began 15 years ago at Columbia Winery, where she started as a part-time tasting room associate. After a brief time there, she moved on to Woodhouse Family Cellars and eventually joined DeLille Cellars. At DeLille, she spent over 13 years as the Director of Retail Operations, Deb has a deep passion for sharing the rich history of Washington wine, as well as the stories of the wineries and the families behind them.

Cameron McLaren

EVENTS MANAGER & TASTING ROOM LEAD

Cameron McLaren has a background in food and beverage, progressing from bartender to managing restaurants. He discovered his passion for wine at EFESTE through his connection to the family. Cameron now shares his wine expertise at EFESTE's tasting room, providing guests with a memorable experience. Outside of work, he enjoys boating on Lake Washington and savoring whiskey at rooftop bars.

Our Team

Ruby Duggan

DIRECTOR OF MARKETING

We're thrilled to welcome Ruby to the EFESTĒ team as our Director of Marketing! With extensive experience in website development, sales management, and email marketing, Ruby is a perfect fit for our winery. Her leadership and expertise will help us connect with our audience, streamline our digital presence, and shine at industry events. We're excited to have Ruby guide our marketing efforts as we continue to grow and innovate.

Annie Young

GRAPHIC DESIGN & HOSPITALITY

Annie Young first connected with EFESTĒ in 2010 as a volunteer at fundraising events and during harvest. Her passion for wine and love of art led her to officially join our team in 2016. As our graphic designer and hospitality associate, Annie brings creativity and warmth to everything she does. Outside the winery, she enjoys spending time with her awesome kid, creating art, and exploring nature.

CONTINUING THE LEGACY

Paul Taylor

FAMILY MEMBER & HOSPITALITY

A recent graduate of WSU. Paul Taylor, son of Kevin and Angela, is Head of Land Acquisition for the family Development business. Paul has grown up with the tradition of winemaking from Papa's Garage to harvest at the winery. Paul is invested in continuing the family tradition and continuing to build the EFESTĒ Legacy. When not working or at the golf course, you can find Paul supporting our team in the tasting room for events and special occasions or helping our production team during harvest and bottling.

Joseph "Tough Guy" Taylor

FAMILY MEMBER & HOSPITALITY

A current Washington State University student and member of the football team. Joseph is the inspiration for the Tough Guy Red wine. Joseph represents EFESTĒ and our efforts to support the Leukemia & Lymphoma Society. Determined to continue the EFESTĒ legacy, Joseph is hands-on with the winemaking process and works in our tasting rooms whenever he's home from school.

WOMEN OF WASHINGTON WINE

March 28, 2024

Angela Taylor of EFESTE Winery & Oldfield Estate Vineyards

Family Owner / Operations and Marketing

What are you most passionate about in your field of work?

EFESTE was founded to continue our long-time Ferrelli family tradition of winemaking dating back to Calabria, Italy. Our passion and dedication to excellence starts with careful grape selection from top Washington sites, including our 60-acre vineyard on Red Mountain. Guided by Mark Fiore, a brilliant chemist and meticulous artisan, we invest in cutting-edge tools. Our commitment to authenticity is reflected in our unique production style, which preserves the integrity of native fermentation. Maintaining consistent quality, nearly a day doesn't go by without customers saying, "ALL your wines are good."

Our commitment to accessibility is reflected in our reasonable pricing, ensuring a broad customer base from diverse backgrounds are able to enjoy EFESTE wines. In Woodinville or SODO, our two welcoming tasting rooms offer a comfortable space to savor the wines. We continually seek new enthusiasts and we hold in high regard the long-standing customer relationships who have supported EFESTE since its inception.

Article Source: Washington Tasting Room: Women of Washington Wine: Spotlight Angela Taylor of EFESTĒ

EFESTĒ

Tasting Rooms

EFESTE WOODINVILLE

19730 144TH AVE 144TH PL NE WOODINVILLE, WA

In the heart of Woodinville Wine Country, the EFESTĒ Woodinville Tasting Room and production facility offers an inviting atmosphere. Daily wine-tasting flights featuring 6 wines, glass pours, and bottle purchases of our 90+ point Washington wines.

EFESTE SoDo Seattle

1730 1ST AVE S SEATTLE, WA

Experience the urban charm of EFESTĒ's SoDo Seattle Tasting Room, located minutes from downtown next to T-Mobile Field. Daily wine-tasting flights, including 6 wines, glass pours, and bottle purchases of our 90+ point Washington wines in our modern, industrial-chic space.

Our Vineyards

In 2007, EFESTĒ planted three estate vineyards in two separate AVAs in Washington State. Each of the three sites employs techniques uniquely suited to maximizing the potential of the particular vineyard site.

EFESTE's winemaking team works closely with our Vineyard Manager, Washington grape-growing legend Dick Boushey, at all three sites.

With our vines reaching the age of 10, we noticed a significant leap in the quality, concentration, and character of our fruit from the EFESTĒ's Estate vineyards, and we are very excited to share the results of our work. We currently have nine wines sourced from our estate vineyards.

Our Vineyards

ANGELA'S VINEYARD
Red Mountian AVA

Planted Acres: 18.9

Planted Varietals:

- Syrah
- Grenache
- Cabernet Sauvignon
- Cabernet Franc

Planted on a slope reaching from 600 to 650 feet elevation of Red Mountain's Northeastern tip, Angela's Vineyard showcases remarkable texture, purity of fruit, and concentration. In addition to sourcing small parcels of fruit to some of Washington's finest winemaking programs, we have featured fruit from Angela's vineyard in our Ceidleigh Syrah, our extremely-limited Estate Cabernet Sauvignon, and our Estate Cabernet Franc.

Our Vineyards

TAYLOR MAG VINEYARD

Red Mountain AVA

Planted Acres: 17.1

Planted Varietals:

- Cabernet Sauvignon
- Merlot
- Petit Verdot

Planted on flatter terrain, Taylor Mag is situated across Sunset Road from Angela's Vineyard on Red Mountain. Taylor Mag is ideally situated for Bordeaux varietals and is primarily planted with three different clones of Cabernet Sauvignon. Its densely-planted vines and ideal sun exposure produce a dark, robust Cab Sauv with Red Mountain's signature complexity and minerality. Our Taylor Mag Cabernet Sauvignon series is exclusively made from this vineyard, along with our Estate Petit Verdot, and Estate Upright Merlot.

Our Vineyards

OLDFIELD VINEYARD

Yakima Valley AVA

Planted Acres: 21.9

Planted Varietals:

- Syrah
- Grenache
- Mourvedre
- Merlot

Oldfield Vineyard might be the most unique of all our estates. Situated at 1,400 feet and extremely high elevation for an AVA, Oldfield's soils lay above the Missoula Flood Plane. These soils are 100% indigenous and ancient. This rocky terrain and warm, even climate produce a wine that's equal parts pretty and powerful. The soft, feminine fruit profile is classic Washington, while its gravely mineral tones bring complexity and balance to our fruit. Planted almost exclusively with Rhone varietals, we use Oldfield for our Oldfield Estate Rose, Estate Syrah as well as some of our larger production series of wines, such as Jolie Bouche.

Yakima Valley, with its sunny slopes in the foothills, provides the perfect growing conditions for producing intensely flavored, balanced, and complex wines such as Merlot, Cabernet Sauvignon, Chardonnay, Riesling, and Syrah. Long sun-drenched days and cool evenings in this desert climate yield bold, hearty, and luscious world-class wines.

TOUGH GUY

TOUGH GUY

Red Wine with a cause. Proceeds benefit LLS.

Join us in the fight against blood cancer.

It was the youngest Taylor, Joe, whose fearlessness in facing Leukemia would be the rock the family leaned on. Joe's fight against Leukemia inspired the Taylors' and Ferrellis' civic and charitable work. Their winery has been the vessel to deliver much of their charity, inspiring Tough Guy Red Wine with a cause; every bottle sold benefits the Leukemia and Lymphoma Society.

"THE MINUTE WE RELEASED OUR WINE WAS THE TIME JOE WAS DIAGNOSED," ANGELA RECALLS. "IT WAS AN INCREDIBLE VORTEX OF EMOTIONS."
— Angela Taylor

Already a "Tough Guy," Joe's strength of spirit and personality allowed him to endure the exhaustive treatments while maintaining a brush-off attitude. He continually empowered those around him with his insistence, "Come on! I'm fine! Let's go!" We are so proud of Joe for his courage, toughness, and inspiring attitude. After three and a half years of treatment, Joe's Leukemia has been in remission since 2011, and he is thriving.

We are ever so grateful for the treatment and cure he received because the people before us donated to organizations like the Leukemia and Lymphoma Society.

'21 Tough Guy

RED WINE WITH A CAUSE
RED MOUNTAIN AVA

The wine has a big fruity nose with ripe plum and blackberry notes. Smooth tannins, hints of tobacco and spice, bold flavor with an earthy finish.

ROCKIN' SIPS

ROCKIN' SIPS

Proceeds benefit LLS.

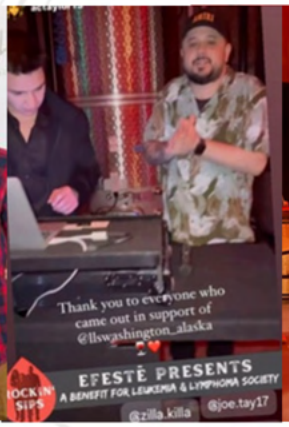
Join us in the fight against blood cancer.

ANNUAL FUNDRAISER ROCKIN' SIPS

Rockin' Sips! An incredible event filled with live music, premium wines, delectable food, and local brewery beers. Savor the exclusive Tough Guy wine while supporting life-saving research for the Leukemia and Lymphoma Society. It's a chance to have a blast while making a meaningful difference.

Through our annual fundraising event, Rockin' Sips, we can donate directly to the life-saving blood cancer research that benefits patients diagnosed with the disease Joe suffered through! Consequently, the wine Tough Guy and the Rockin' Sips event hosted at the winery helped raise money for the Leukemia and Lymphoma Society (LLS).

EFESTĒ hosts Rockin' Sips every March. In 2024, EFESTĒ donated $50,000 to LLS. The winery has raised over $350,000. For the Leukemia and Lymphoma Society since the inception of Rockin' Sips and the sale of "Tough Guy."



Distinctly Washington,
Uniquely EFESTĒ

EFESTĒ

Minimalist techniques,
natively fermented wines.

Discover EFESTĒ:
Recent Wine Ratings and Reviews

Experience the taste of EFESTĒ. Our wines blend tradition and innovation, capturing the essence of Washington's terroir with premium quality wine made utilizing minimalistic techniques. Experience the rich flavors and heritage of EFESTĒ in every sip.

'21 Angie

BLANC DE BLANCS
LAKE CHELAN AVA

Bright acidity adds a refreshing lift, while the tight bubbles enhance the mouthfeel, creating an elegant texture. Perfectly balanced and refreshingly complex.

93 PTS PG

90 PTS Antonio Galloni vinous

96 PTS DOUBLE GOLD Sunset

'22 Oldfield Rosé

ESTATE ROSÉ
YAKIMA VALLEY AVA

The wine features fruity notes reminiscent of fruit salad or Starburst, with balanced freshness, citrus acidity, and a sweet finish.

91 PTS OB Owen Bargreen

'22 Evergreen

RIESLING
ANCIENT LAKES AVA

Opens with notes of pear and subtle banana aromas. It has a tropical fruit acidity, hints of pineapple and a nice, long mouth-feel.

93 PTS OB Owen Bargreen

'21 Lola

CHARDONNAY
WAHLUKE SLOPE AVA

Flavors of lemon zest, butterscotch, creamy texture, fruity character, hints of baking spice on finish.

92 PTS Antonio Galloni vinous

90 PTS Wine Enthusiast

'23 Feral

SAUVIGNON BLANC
ANCIENT LAKES AVA

This is a strikingly fresh, bitingly crisp style that totally rings my bell. Core flavors of citrus flesh and rind are accented with a flinty, chalky, dusty minerality.

95 PTS PG

'22 Penelope

ROUSSANNE
WHITE BLUFFS AVA

You'll smell notes of pear, banana on the nose. The palate is light-bodied white grapefruit and plenty of other citrus flavors.

92 PTS Antonio Galloni vinous

'22 Adrienne

CHENIN BLANC
WHITE BLUFFS AVA

Beautifully textured, this was stored in a concrete egg before bottling. Ripe pear and cantaloupe notes combine with stony and nutty undertones.

91 PTS OB Owen Bargreen

'20 Final-Final

CAB/SYRAH BLEND
COLUMBIA VALLEY AVA

Aromas of dark cherries transition to a rich palate with texture, fine-grained tannins; approachable when young and over time.

92 PTS Antonio Galloni vinous

93 PTS JAMESSUCKLING.COM

Sip Magazine Best of the NW

PROPRIETARY RED BLEND
AWARDED PLATINUM
SIP MAGAZINE

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'20 Ceidleigh

ESTATE SYRAH
RED MOUNTAIN AVA

This wine has a blueberry muffin aroma, with a feminine, floral taste and a soft, lengthy mouthfeel from French oak with silky tannins.

90 PTS PG · 92 PTS Wine Enthusiast · 92 PTS Antonio Galloni Vinous · 93 PTS Owen Bargreen

'20 Jolie Bouche

ESTATE SYRAH
YAKIMA VALLEY AVA

Flavors of Craisins, White Pepper, and Bleu Cheese. It is recommended to purchase an extra bottle to cellar for years as it is perfect for a cold night.

90 PTS Antonio Galloni Vinous · 94 PTS Owen Bargreen

'21 Grenache

ESTATE GRENACHE
RED MOUNTAIN AVA

Highly aromatic nose with complex spices and flowers. The mouthfeel is loaded with berries and long dusty tannins. This wine finishes with hints of mocha.

93 PTS PG

'20 Upright

ESTATE MERLOT
RED MOUNTAIN AVA

Spicy aroma reminiscent of fruit pies and cobbler. Flavors of berries and larger fruits emerge, with a prominent spice element containing hints of allspice and cinnamon.

92 PTS Wine Enthusiast

'22 Big Papa

CABERNET SAUVIGNON
WHITE BLUFFS AVA

Big bold flavors of black currant. The finish is long and perfectly balanced. Age this wine, and pair it with grilled meat.

91 PTS Wine Enthusiast · 93 PTS Wine Spectator

'21 Malbec

JAMES VINEYARD MALBEC
WAHLUKE SLOPE AVA

This wine has great depth in color; well-balanced silky-smooth tannins make it calm and easy drinking. The mouthfeel is full of jammy fruits, sage, herbaceousness and baking spice.

94 PTS Owen Bargreen · 93 PTS PG

'21 taylor mag

CABERNET SAUVIGNON
RED MOUNTAIN AVA

Dark currant and graphite aromatics with brandy-soaked black cherry notes. Silky smooth with rich dark fruits, chocolate, and coffee flavors.

90 PTS PG · 92 PTS Wine Enthusiast · 91 PTS Antonio Galloni Vinous

'21 lil' mama

CABERNET SAUVIGNON
COLUMBIA VALLEY AVA

Hints of currant, leather, and balanced tannins lead to flavors of dried berries and plums. Finishes with dark chocolate and vanilla spice.

90 PTS Antonio Galloni Vinous · 91 PTS JamesSuckling.com · 91 PTS Wine Enthusiast

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2020 ANGIE
BLANC DE BLANCS

96 pts
Double Gold
SUNSET MAGAZINE
INTERNATIONAL WINE COMPETITION

93 pts

"This is a sophisticated méthode chempenoise wine, one of the finest I've yet tasted from Washington."

-PAUL GREGGUT
paulgwine.com

REVIEWS · NEWS · OPINION · PG · PAULGWINE.COM

www.efeste.com

EFESTĒ

PG · REVIEWS · NEWS · OPINION · PAULGWINE.COM

"IT'S POLISHED, BEAUTIFUL WINEMAKING FROM A GRAPE THAT IS AGAIN ASCENDING IN POPULARITY..."

-PAUL GREGGUT

95 pts

'23 FERAL
SAUVIGNON BLANC

90+ Point Wines, Experience EFESTĒ - founded on family tradition, union of friendship, and passion for great wine.

www.efeste.com

EFESTĒ

93 pts
Gold
SUNSET MAGAZINE
INTERNATIONAL WINE COMPETITION

93 pts
PG
REVIEWS · NEWS · OPINION
PAULGWINE.COM

"It punches through with sweet spice, framing fresh raspberry and cherry fruit."

-PAUL GREGGUT

www.efeste.com